

# helping our customers deliver their goals

## Financing options

A range of financing options to help overcome budget pressures and remove compromise from system and service specifications.

## Financing in the public sector

For many years local authorities and other public sector organisations have utilised finance as a means of implementing the latest technology without having to commit capital up-front. Heating systems, vehicles, computers, software, networks, CCTV, telecoms and many more assets have been implemented using finance. Transport solutions and street lighting need not be treated any differently.

## Helping to preserve capital budgets

To assist customers, financial advice and support for our full range of solutions can be arranged. This enables customers to



commission work, paying over the life of the installations and recovering cost through efficiency savings.

Credit facilities enable costs to be managed and avoid the need to allocate and tie up any capital whatsoever.

**Encompassing all associated costs of implementing Peek's transport solutions; equipment can be installed and commissioned immediately and costs managed over 3 to 15 years.**

## Invest to save policies

This is very popular in the medium to long term but it still requires capital commitment. At a time when there is a distinct lack of financial resource with no relief to the infrastructure, Peek can provide clients with the perfect model to match costs to savings over time.

## Asset replacement and upgrades

All customers have aging stock that requires more and more maintenance to achieve the required standards. Rather than continuously paying maintenance costs we can offer a way of systematically replacing existing stock with the latest technology, while keeping costs to a minimum and in line with usage – all paid over a number of years.

Longer installations can also be completed and the costs managed on behalf of the customer. Only upon completion of the final phase does the customer finance agreement commence.

## Managed Services – an alternative to PPP

More and more customers are seeking outsourced solutions for asset management; transport solutions are no exception.

We can offer customers a single agreement for the provision of an asset replacement or upgrade programme, together with the on-going operational support and maintenance costs, all built into the same recurring charge over several years.

## Key Features:

- Terms of 3 – 15 years
- Flexible payment profiles tailored to savings or future budgets
- Finance lease (CAPEX) and Operating lease (OPEX) options.
- Fixed rate providing budget certainty
- All project costs covered
- Deferred payment for up to 12 months

## Benefits:

- Acquire the latest efficiency saving solutions immediately without the capital outlay
- Conserve capital for use in critical 'front line' services
- Budgets managed, extended or protected as costs are spread over time
- Costs closely matched with usage and resultant benefits
- Fixed cost certainty for better cash flow management
- VAT managed in line with payments



Peek Traffic Limited, Hazelwood House, Lime Tree Way  
Chineham Business Park, Basingstoke, Hampshire, RG24 8WZ

Tel: +44 (0) 1256 891800 Fax: +44 (0) 1256 891870  
Email: sales@peek.co.uk www.peek.co.uk

© March 2011 v.1 Peek. All rights reserved.